



# POWERS PARTNERS WITH WORLD-CLASS MEAT PROCESSOR FOR HUGE PERFORMANCE GAINS: PRODUCTIVITY UP 47%, YIELD UP .41%!

## PROJECT OVERVIEW

POWERS partnered with a world-class, 7th generation family-owned and operated meat processing company that uses only real, natural ingredients, original recipes, and time-honored traditions to create distinctive and timeless products. Unable to meet historical demand levels, they looked for a drastic increase in throughput.

They had extended their lead times to receive raw material and to fill customer orders. They also reduced their product offerings to assist throughput and efficiencies yet still worked 24/7 to meet demand. This schedule pressure created high employee burnout, absenteeism, and turnover, leaving them short-staffed in critical production and maintenance positions.

Skilled labor in the surrounding area was in high demand and required increasing competitive wages. But, if they could develop a solution to their throughput issues and increase yield, the financial opportunities would be tremendous.

The POWERS team was brought in to analyze the issues, then formulate and rapidly execute a plan to turn the business around and capture the market opportunity.

## OUR APPROACH

We identified and quantified any opportunities to improve operations processes, systems and methods, and leadership and management behavior effectiveness through detailed analysis and time spent with frontline leaders on the shop floor.

We developed an approach that addressed these opportunities and improved deficiencies and poor performance in Production and Maintenance that helped our Partner achieve their vision for their organization and transform performance.

## PERFORMANCE RESULTS

Increased Productivity

**47%**  
Improvement in High Value Line Productivity

**.41%**  
Improvement in Yield Across All Lines

Increased Yield

Improved Labor Utilization

**85%**  
Improvement in Maintenance Labor Utilization

**.29%**  
Reduction in Inedible Product

Reduced Inedible Product

Reduced \$/Lb Direct Labor

**3.4%**  
Reduction in Direct Labor \$/Lb Against Standard